

DECEMBER 2019-ANNUAL SUMMARY

We committed ourselves to trying new things in 2019. We upgraded our internal software to allow for online payments, we purchased an Ipad and made onsite retail sales at events, and updated every chamber member profile in our database. Retail sales continued and we offered three new items in 2019. Additionally, we tried new venues such as the Winter Market, in an effort to go directly to where our visitors and locals were gathering. We created several new partner relationships, and all staff were able to attend at least one professional development session. We refreshed our greeting spaces and made more efficient use of our areas, as well as adding new display units. TDA funded a new sidewalk and stairs for our visitors! We added lighting and landscaping to improve our signage and entrance. Our inaugural Kris Kringle Mingle was well attended and we will expand this offering in 2020. We continued to court our own community and invited the general public into our Center two different times. We secured 51 new members in 2019. THANK YOU FOR ALLOWING US TO BE YOUR PARTNER! WE ARE LOOKING FORWARD TO AN AMAZING NEW YEAR!



19,221 Visitors Served in 2019

2401 Phone Inquiries

20,248 Visitor Guides
Mailed to Welcome
Centers

5726 Fly Fishing Maps to targeted locations

14,130 Direct Visitor Inquiries fulfilled

NEW FOR 2020!

JEWEL Connections

2 Days of March Madness

Refresh of STIR Networking Events

New branding for Concerts on the Creek

<u>Jackson County Chamber Visitor Center</u> <u>Direct Inquiry Report 2019</u>

Source	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Our Town Chamber Mag.	9	8	56	22	29	20	31	12	22	27	13	8	257
Flyfishingtrail.com	49	47	32	17	67	14	56	51	55	58	21	29	496
NCTroutCapital.com	43	37	30	16	18	21	49	44	51	46	16	23	394
Dining Guide	16	12	89	28	66	92	198	102	117	341	255	240	1556
RomanticAsheville.com	0	0	0	0	0	0	0	0	0	0	0	0	0
TDA site/FB ads	708	592	533	320	167	188	297	299	217	280	391	220	4212
WCU	8	5	6	3	16	7	33	19	21	8	2	2	130
Google Search	19	22	31	44	79	109	77	89	65	71	46	36	688
Facebook	29	32	47	61	66	99	116	155	176	221	174	191	1367
Visitnc.com	2	0	3	0	0	0	1	2	2	1	1	0	12
Travelguidesfree.com	938	1356	1414	557	306	0	0	0	0	2	0	0	4573
Print Advertisement	0	0	9	0	0	2	0	0	0	0	1	0	12
Digital/Online Ad	0	0	0	0	0	1	0	0	0	1	1	0	3
Southern Living	0	0	0	245	22	53	50	20	14	15	10	1	430
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2019 Totals	1821	2111	2250	1313	836	606	908	793	740	1071	931	750	14,130
													0

	Visitor Guides 2019	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Location Totals
Name														
I-26 East, Columbus				136			680						136	952
I-26 West, Mars Hill				136			408						136	680
I-40 West, Waynesville				136			136			136			136	544
I-73/74 Northbound, Seagrove				136			136			136			136	544
I-73/74 Southbound, Seagrove				136			136			136			136	544
I-77 North, Dobson				136			136			136			136	544
I-77 South, Charlotte				136			136			136			136	544
I-85 North, Norlina				136			136			136			136	544
I-85 South, Kings Mountain				136				136		136			136	544
I-95 North, Pleasant Hill ** Remodeling try calling in Jan.				136										136
I-95 South, Rowland				136		136		136		136			136	680
AAA Carolinas, Fayetteville				136				136		136				408
Blue Ridge National Heritage, Asheville			352					136		136			272	896
Bass Pro Shop, Lawrenceville GA				136				136						272
Cherokee Welcome Center, Cherokee				136				136		136	35		136	579
Cherokee Welcome center, Murphy				136				136		136			136	544
Dismal Swamp, South Mill NEW ADDRESS: 2356 US Hwy 17 N South	h Mills, NC 27976			136				136		136			136	544
First Peak Visitor Center, Columbus				136				136		136			136	544
Franklin Visitor Center, Franklin					272			136		136			136	680
Gorges State Park, Sapphire				136				136		136				408
Graham County Travel & Tourism, Robbinsville				136				136		136			136	544
Harrah's Cherokee Resort, Cherokee				136				136		136				408
Haywood County TDA, Maggie Valley				136				136		136	136			544
Haywood Chamber of Commerce, Waynesville				136				136		136				408
Henderson County Visitor Center				136				136		136			136	544
High Point Convention/Visitor Bureau				136				136						272
North Wilkesboro Visitor Center		1		136				136		136			136	544
McDowell County Chamber, Marion	Call before sending/No 9/26/19	1		136				136						272
Murdoch developmental Center	can before senang/140 3/20/13			75				136						211
Piedmont Triad Visitor Center, Pelham		352		/5				136		136			136	760
Rowan County TDA, Salisbury NC	Called-No 9/26/19	332			272			136		130			130	408
	Called-IVO 3/20/13			136	212			136		136			136	544
Sky Valley Visitor Center, Sky Valley GA		-		130		120		136		130	136		130	408
Smoky Mountain Host, Franklin	C-11 b - f 1:	_				136				-	130			136
Transylvania/Brevard Chamber of Commerce	Call before sending/No 9/26/19		-					136				-		
Tuckaseegee Fly Shop		352		-	-									352
VisitNC Smokies Visitor Center, Maggie Valley				-		-		136					136	272
Visit Lake Norman, Cornelius								136						136
Other					200		272	136			50			658
Area Hotels					680		272	544						1496
Great Smoky Mountain Railroad														0
wcu					200									200
Monthly Totals		704	352	3,747	1,624	272	2,448	4,352	0	3,264	357	0	3,128	20,248

Fly Fishing 2019			Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Location
Name	Location	Notes	Jaii.	reb.	IVIAICII	April	iviay	Julie	July	Aug.	зерс.	Oct.	NOV.	Dec.	Totals
AB Fly Fishing	Sylva	small amt.						25							25
Appalachian Outfitters Fly Shop	Murphy	Permanently closed- per Goo	gle		150			23							150
Bass Pro Shop	Lawrenceville, GA	remanental) diasea per dec	B10		100			125							125
Blue Chip Fly Fishing	Whittier	small amt.													0
Blue Ridge Mountain Outfitters	Blue Ridge, GA											50			50
Brookings Angler	Cashiers			150				25							175
Brown Trout Fishing	Asheville											50			50
Bryant Bait & Tackle	Topton			75											75
Curtis Wright Outfitters	Weaverville	has plenty right now			150										150
Dream Catchers	Sylva	small amt./hand deliver						25							25
Field and Stream	Asheville	permanently closed-per Goog	gle	150											150
First Peak Visitor Center	Columbus	call before send							100						100
Fontana Guides	Bryson City				150			25				100			275
Franklin's Outdoor Sports	Asheville				150							100			250
Great Smokey Bait and Tackle	Bryson City				150							100			250
Highland Hiker	Highlands			150								100			250
Hunter Banks Fly Fishing	Asheville		100	150								100			250
Mike Stanley Fly Fishing Club	Blanch												7		0
Mountain Valley Country Store	Hayesville				150							100			250
Nantahala Fly Fishing Co.	Robbinsville			150								100			250
One Fly Outfitters	Black Mountain			150								100			250
Orvis	Asheville			150											150
Outpost Mountain Outfitters	Whittier	hand deliver						50							50
Rivers Edge Outfitters	Cherokee			150								75			225
Simonds Bait and Tackle	Bryson City				150							50			200
Tazz Bait Company	Hendersonville				150										150
Trout Unlimited	Hendersonville	Call before sending										75			75
Tuckaseegee Fly Shop	Sylva	hand deliver	750					50							800
Tuckaseegee Fly Fishing Guide Service	Franklin				150										150
Mountain Bridge Trout Unlimited	Greer SC				176										176
WCU						200									200
Area Hotels									400						400
Other												50			50
Monthly Totals			750	1,275	1,526	200	0	325	500	0	0	1,150	0	0	5,726